

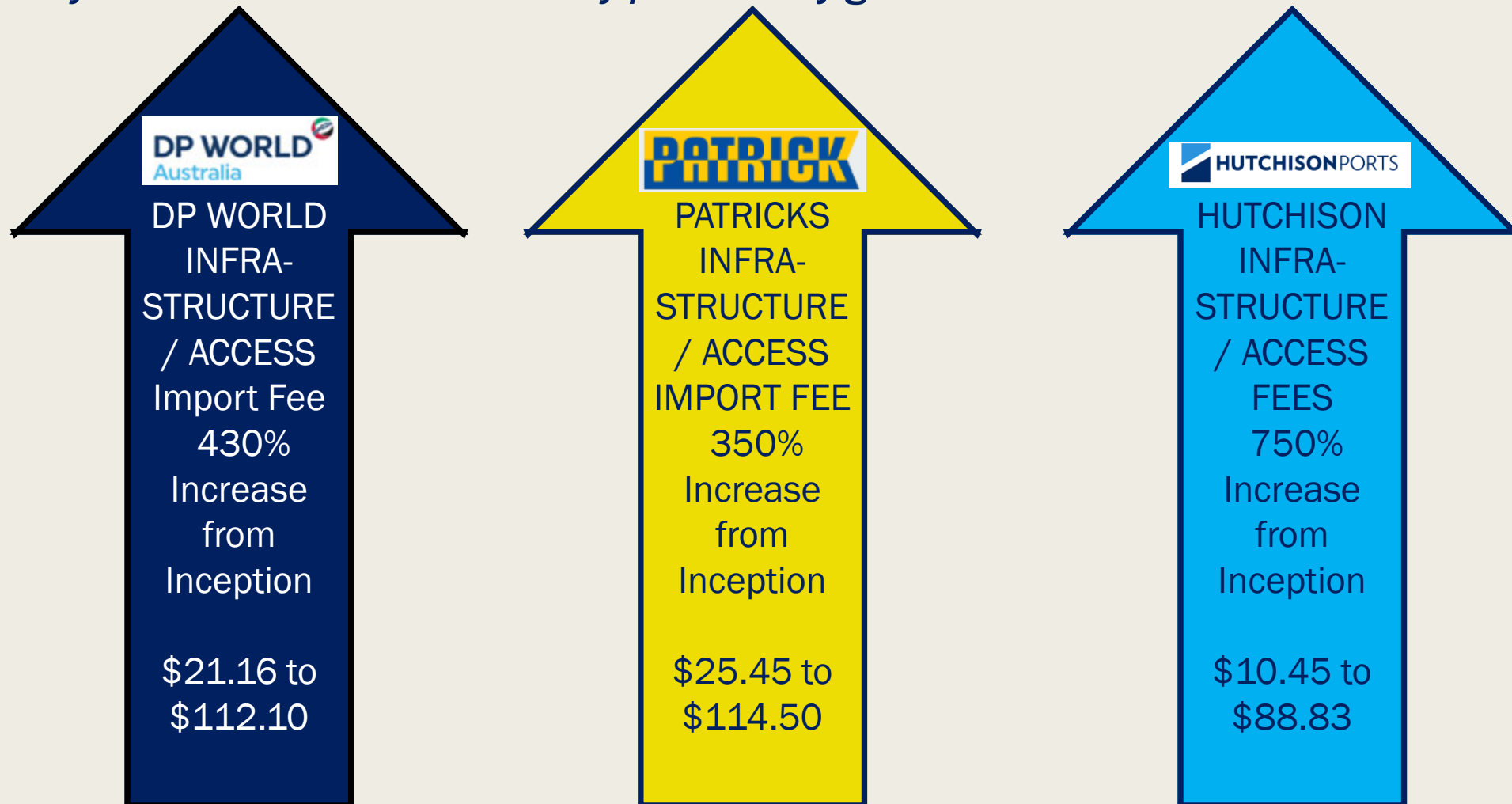
PORT INFRASTRUCTURE / ACCESS FEES & VBS FEE INCREASES

*How do NSW consumers
continue to pay for these
excessive increases?*



Port Infrastructure/Access fees are sky rocketing

Since inception in 2017, DPW Infrastructure/Access Import fee has increased 430%, Patricks Infrastructure/Access Import fee by 350% and Hutchison Infrastructure/Access fee by 750% and have not seen any productivity gains



Port Infrastructure/Access fee increases are unsustainable

Since inception increases per container are annually or bi-annually on average \$22 to \$28 per container

Stevedore	Date	Fee	Increase	% Increase
DPW	18/04/2017	21.16	21.16	
	1/01/2018	37.65	16.49	78%
	1/01/2019	63.8	26.15	69%
	1/01/2020	91	27.2	43%
For imports	8/05/2020	112.1	21.1	23%
For exports	8/05/2020	79.5	-11.5	-13%
Patrick	10/07/2017	25.45	25.45	
	12/03/2018	41.1	15.65	61%
	4/03/2019	77.5	36.4	89%
	9/03/2020	114.5	37	48%
For imports	9/03/2020	114.5	37	48%
For exports	9/03/2020	82.5	5	6%
Hutchison	25/06/2018	10.45	10.45	
	1/05/2019	35.84	25.39	243%
	18/11/2019	63.11	27.27	76%
	8/09/2020	88.83	25.72	41%

The increasing Infrastructure/Access fee costs are unsustainable:

- DP World recently increased their fee by \$21.10 to \$112.10 effective 8/5/2020, a 23% increase. This followed after only 4 months after their last increase in January of 43% to \$91.
- Patrick's increased their infrastructure/access fee in March 2020 to \$114.50 a \$37 increase, up +48%. Hutchison has just increased their access fee effective 8/9/2020 by \$25.72 to \$88.83, a 41% increase on the \$63.11 price increased on the 18/11/19. Hutchison has same fee for imports and exports.
- DP World lowered their export fees to \$79.5 effective 8/5/20 reducing the cost by 13% and \$11.50 in recognition of COVID-19 effects on exporters. Patrick's increased their export fee by \$5, a 6% increase in comparison to the \$37 increase for importers.



What infrastructure or better access have we received for these sky-rocketing increases?Zero?

VBS Booking fees are also increasing phenomenally

DPW VBS booking fee has increased 104% since inception, Patricks by 74% while Hutchison has remained the same since inception.

Stevedore	Date	Fee	Increase	% Increase
DPW	18/04/2017	11.5	0	
	1/01/2018	11.69	0.19	2%
	1/08/2018	12.02	0.33	3%
	2/01/2019	18.08	6.06	50%
Currently	2/01/2020	23.44	5.36	30%
Patrick	10/07/2017	11.51	0	
	2/07/2018	12.5	0.99	9%
	8/07/2019	13	0.5	4%
Currently	9/03/2020	20	7	54%
Hutchison				
Currently	1/07/2018	12	0	

VBS Booking fees are continually increasing:

- DP World has increased by 104% from \$11.5 in April 2017 to \$23.44 effective 2/1/2020. This is a 30% increase, up +\$5.36 on the prior fee of \$18.08.
- Patricks has increased by 74% from \$11.51 in July 2017 to \$20 effective 9/3/2020. This is a 54% increase, up +\$7 on the prior fee of \$13.00.
- Hutchison only introduced the fee of \$12.00 in July 2018 but if their infrastructure/access fee increase of 750% is an indication of the next hike we could be paying as much as \$90.

723% increased cost per container in 4 years

This increased cost per container is borne by the importer, exporter and ultimately the end consumer...when will it stop?

VBS,
Infrastructure/
Access fee and
Empty Yard fee
has increased
723% from
\$20.17 FY16/17
per container to
**\$165.99 per
container in
FY19/20.**

**A \$145.82
increase per
container!!!!**



The cost of VBS,
Infrastructure/Access
fees and Empty Yard
fees as a % of total
Operating expenses has
increased more than 6
times in 4 years. The
financial year costs are
a % of total operating
expenses have been:

- 5% in June 2017
- 10% in June 2018
- 16% in June 2019
- 33.14% in June 2020

How does the end consumer afford a 723% increase in shipping costs for their final product?

The cost of an import container through NSW Ports

The cost of collecting and dehirng a container at NSW ports will vary from the 8th September 2020 between \$112.33 - \$154.50 per container.

To dehire containers at the ports it is on average \$16.80 vs if dehired at Container Chain empty yards which can be on average \$58.50; \$41.70 more. If modelled a DP World container to be dehired at DPW Logistics Park 1 for \$62.15 the cost of the container will have increased to \$197.69 per container.

Inception



18/4/17:

- \$21.16 DP World Infrastructure/Port Access Levy
 - \$11.50 DP World Vehicle Booking System Fee
 - \$6.61 DP World Dehire Fee
- = \$39.27 DP World fees per container

VS

Current :

- \$112.10 DP World Infrastructure/Port Access Levy
 - \$23.44 DP World Vehicle Booking System Fee
 - \$18.45 DP World Dehire Fee
- = \$153.99 DP World fees per container

+292% INCREASE!!!

+\$114.72 per container

Current or will be by 8/9/20



7/7/17:

- \$25.45 Patricks Infrastructure/Port Access Levy
 - \$11.51 Patricks Vehicle Booking System Fee
 - \$6.50 Patricks Dehire Fee
- = \$43.46 Patricks fees per container

VS

Current:

- \$114.50 Patricks Infrastructure/Port Access Levy
 - \$20 Patricks Vehicle Booking System Fee
 - \$20 Patricks Dehire Fee
- = \$154.50 Patrick fees per container

+256% INCREASE!!!

+\$111.04 per container



1/7/18:

- \$10.45 Hutchison Infrastructure/Port Access Levy
 - \$12.00 Hutchison Vehicle Booking System Fee
 - \$12.00 Hutchison Dehire Fee
- = \$34.45 Hutchison fees per container

VS

Current as at 8/9/20:

- \$88.33 Hutchison Infrastructure/Port Access Levy
 - \$12.00 Hutchison Vehicle Booking System Fee
 - \$12.00 Hutchison Dehire Fee
- = \$112.33 Hutchison fees per container

+226% INCREASE!!!

+\$77.88 per container