PART I

ALL PORTFOLIOS ARE REQUESTED TO COMPLETE PART I.

If you cannot answer a question, please indicate whether the question is NOT APPLICABLE or if INFORMATION IS NOT AVAILABLE.

Sec	Section 1: Contact details						
1.1	Portfolio	Comm's, Information Technology and the Arts - NATIONAL LIBRARY	OF AUSTR	RALIA			
1.2		al arrangements are governed by: a 'X' whether one or more of the following Acts apply)	YES	NO			
	Financial I	Management and Accountability Act 1997	-	Х			
	Commonw	vealth Authorities and Companies Act 1997	YES X	NO			
	Other						
1.3	Contact Officer	Mr Gerry Linehan					
	Position	Assistant Director General Corporate Services					
	Phone	02 62621222					
	Fax	02 62734535					
	Email	glinehan@nla.gov.au					
	Address National Library of Australia, Parkes Place, Parkes, ACT 2600						

This section asks about your portfolio's total revenues, charges and expenses (but not including the revenues, charges and expenses of agencies that will be completing separate responses to this questionnaire - see Attachment A). All portfolios should complete this section, whether or not you consider you undertake cost recovery.

Section 2: Portfolio revenues, charges and expenses

(Please indicate with a 'X' which response applies)

2.1 Has your portfolio charged any cost recovery fees, levies or other charges in the last five financial years?

YES NO

Relevant charges include any fees, levies, taxes (including some customs and excise duties earmarked for specific purposes) or other charges which arise from the services, programs or business activities of your portfolio, and which are collected by your portfolio, or by another agency on your behalf. For example, application fees, processing charges, consultancy fees, publication sales, special industry duties, excises or levies other than general taxation.

2.2 Were any of the appropriations allocated to your portfolio in the last five financial years linked (hypothecated) to revenue collected from fees, levies or charges (for example, levies paid to the Consolidated Revenue Fund but earmarked for allocation to your portfolio)? (Whether the revenue was collected by your portfolio or by another agency on your behalf).

YES	NO
	Х

2.3 Has your portfolio considered introducing any cost recovery arrangements in the past that were not implemented? (Please attach any relevant reviews, analysis or other information.)

YES	NO
	X

2.4 Is your portfolio considering introducing any cost recovery arrangements in the future? (Please attach any relevant reviews, analysis or other information.)

YES	NO
	Х

If you answered NO to questions 2.1 and 2.2, you need not answer any further questions. Thank you for your cooperation. Please return the questionnaire to the Commission (see front sheet for instructions).

If you answered YES to EITHER question 2.1 OR question 2.2 OR both, please complete section 3 below, and Part II on the following worksheet.

YES

NO

Section 3: Portfolio revenues and expenses

Please do not include the revenues and expenses in this section of agencies that will be completing separate responses to this questionnaire (see Attachment A).

3.1 Does your portfolio classify revenues and expenses as agency and administered?

Agency revenues and expenses are those controlled by the department/agency (for example, employee and administrative expenses). Administered revenues and expenses are those which are controlled by Government and managed or oversighted by the department/agency on behalf of the Government (for example, social security payments).

If your portfolio classifies revenues and expenses as 'agency' and 'administered' then please fill in both tables below. If your portfolio does not classify revenues and expenses as 'agency' and 'administered' then please put all revenues and expenses in the 'agency' table below.

AGE	ENCY portfolio revenues and expenses (Please use \$'000)					
		1995-96	1996-97	1997-98	1998-99	1999-2000
	Agency revenue from cost recovery (a)					
3.2	Cost recovery revenue retained by your portfolio	10083	10033	9160	8613	8598
3.3	Cost recovery revenue paid to CRF and appropriated to your portfolio (or another agency for a specific purpose (ie. annotated, hypothecated or earmarked revenues)	0	0	0	0	0
3.4	Cost recovery revenue paid to CRF and not specifically appropriated to your portfolio (or another agency)	0	0	0	0	0
3.5	Total agency revenue from cost recovery	10083	10033	9160	8613	8598
	Agency revenue from other sources			•		•
3.6	Other appropriations	40575	35635	35430	34982	214523
3.7	Other sources (eg. asset sales, dividends, interest, funding from					
	other government agencies)	4435	1684	6934	3649	8080
3.8	Total agency revenue from other sources	45010	37319	42364	38631	222603
3.9	Total portfolio agency revenue	55093	47352	51524	47244	231201
3.10	Total agency expenses	52334	49051	47185	48903	50970

CRF Consolidated Revenue Fund

⁽a) Include all revenue from fees, levies, excises and other charges which arise from the services or activities of your portfolio, and which is paid to your portfolio, to another agency or to the Consolidated Revenue Fund.

ADMINISTERED portfolio revenues and expenses (Please use \$'000)	1995-96	1996-97	1997-98	1998-99	1999-2000
Administered revenue from cost recovery (a)	1333-30	1330-31	1337-30	1330-33	1333-2000
3.11 Cost recovery revenue retained by your portfolio	0	0	0	0	0
3.12 Cost recovery revenue paid to CRF and appropriated to your portfolio (or another agency for a specific purpose (ie. annotated,	0	0	0	0	0
3.13 Cost recovery revenue paid to CRF and not specifically appropriated to your portfolio (or another agency)	0	0	0	0	0
3.14 Total administered revenue from cost recovery	0	0	0	0	0
Administered revenue from other sources					
3.15 Other appropriations	0	0	0	0	0
3.16 Other sources (eg. asset sales, dividends, interest, funding from					
other government agencies)	0	0	0	0	0
3.17 Total administered revenue from other sources	0	0	0	0	0
3.18 Total portfolio administered revenue	0	0	0	0	0
3.19 Total administered expenses	0	0	0	0	

CRF Consolidated Revenue Fund

(a) Include all revenue from fees, levies, excises and other charges which arise from the services or activities of your portfolio, and which is paid to your portfolio, to another agency or to the Consolidated Revenue Fund.

End of Part I. Please complete Part II, which is on a separate worksheet.

PART II

If your portfolio operated any cost recovery arrangements in 1999-2000, please complete this par Please fill out a separate form for each sub-unit, cost recovery program or activity, or output or outcome for which you ar reporting. Similar cost recovery arrangements may be reported in groups.

PART II(a)

Name of sub-unit, agency, program or Kinetica Service - A service providing automated cataloguing and interlending support to Australian libraries and a small number of libraries in the South Pacific and New Zoaland

activity, output or outcome		Australian libraries and a small number of libraries in the South Pacific and New Zealand.
Secti	on 4: Cost recovery arrangemer	nts in 1999-2000
	Descriptive material	
4.1	Nature of cost recovery arrangement (eg. licence fee, service charge, hypothecated excise tax or levy etc)	Kinetica is the major cost recovery activity in the NLA. The nature of the cost recovery is a service charge. There is a minimum charge and a range of transactional fees. NOTE THAT FOR FINANCIAL DATA APPROPRIATIONS INCLUDE FUNDING FOR THE CAPITAL USE CHARGE (CUC). THE CUC IS NOT TREATED AS AN EXPENSE.
4.2	Basic description of arrangements: (Please attach any relevant documents.)	Clients sign a Kinetica User Agreement, which specifies the fees and charges.
4.3	Who pays the cost recovery charges?	Kinetica clients - the vast majority are other libraries, tertiary institutions, local & state & libraries of government depts and industry.
4.4	Who benefits from the program or activity, output or outcome?	Kinetica allows libraries to more efficiently catelogue their collections, identify holdings of other libraries and undertake interlibrary loans. Ultimately the beneficiaries of this service are the libraries end consumers (eg students, researchers etc).
4.5	Do you attempt to measure these benefits? If YES, how?	Only in a general way - Kinetica customers provide feedback through a Users' forum and customers surveys.
4.6	Are there alternate providers or substitutes for this program or activity, output or outcome? (Please describe)	In the past several years international providers of similar services have been marketing services to the university sector. Take up has been small, usually as a secondary service.
4.7	When was this cost recovery arrangement introduced?	In the early 1980's when the original service (Australian Bibliographic Network) was introduced. Approval for the service was granted on the basis that it would recover cost

PART II(b)

Name of sub-unit, agency, program or activity, output or outcome

Kinetica Service - A service providing automated cataloguing and interlending support to Australian libraries and a small number of libraries in the South Pacific and New Zealand.

Program or activity, output or outcome cost recovery arrangements in 1999-2000 (continued (Please use \$'000)

Program or activity, output or outcome revenues 4.8 Cost recovery revenue paid to CRF earmarked for appropriation to same portfolio 4.9 Cost recovery revenue paid to CRF earmarked for appropriation to a third party 4.10 Cost recovery revenue paid to CRF and not earmarked for particular appropriation 4.11 Cost recovery revenue paid to CRF (subtotal) 4.12 Cost recovery not paid into CRF 6045 4.13 Total cost recovery revenue 6045 2263 4.14 Appropriations not related to cost recovery 4.15 Other sources (please specify) 4.16 Total program or activity, output or outcome revenues 8308 Program or activity, output or outcome expenses 4.17 Direct expenses 7585 4.18 Indirect expenses (including corporate overheads) 290 4.19 Third party expenses (a) 4.20 Total program or activity, output or outcome expenses 7875 Administration costs 4.21 What costs are associated with administering the cost recovery arrangements? \$ in above

CRF Consolidated Revenue Fund. Direct costs are those directly related to a particular program. Indirect costs include indirect agency overheads and general running costs. (a) Include third party costs where third parties are involved in a program or activity a their costs are being recovered as part of the cost recovery arrangements.

PART II(c)

Name of sub-unit, agency, program or activity, output or outcome

Kinetica Service - A service providing automated cataloguing and interlending support to Australian libraries and a small number of libraries in the South Pacific and New Zealand.

Section 5: Institutional arrangements

- What was the rationale for introducing these cost recovery arrangements? (Please attach sources, eg. legislative objects clauses, presprovide this service with the provisio that it was budget neutral (ie recovered its releases, second reading speeches.)

 In the early 1980's the Library introduced the Australian Bibliographic Network the predecessor of Kinetica. Approval (DoFA & Cabinet) was granted to sources, eg. legislative objects clauses, presprovide this service with the provisio that it was budget neutral (ie recovered its costs). The cost recovery principle was continued with Kinetica when implemented in 1999.
- 5.2 What was the legal basis for establishing these cost recovery arrangements: (Please name and attach relevant documents.)

Legislation (eg. s.31 of the Financial Management and Accountability Act, tax or levy acts)
Subordinate legislation (eg. regulations, standards)

Co-regulation or quasi-regulation

Commonwealth/State/Territory agreement Voluntary arrangements (eg. codes of practice)

Other

5.3 Who was consulted about introducing these cost recovery arrangements? (Please name relevant bodies and describe the consultation arrangements.)

Commonwealth government (DOFA etc)
Other governments (state, territory, local)
Industry
Consumers

DoFA and the then Portfolio Department.

Major libraries.
Major libraries.

Other

5.4	What guidelines were consulted when establishing these cost recovery arrangements? (Please attach source of information, guidelines etc.)	When the Australian Bibliographic Network (ABN) in the early 1980s the service was required by Government to recover its costs.
5.5	Which agency is responsible for the following	a activities? (Please name relevant agency)
0.0	Policy setting	National Library of Australia
	Price setting	National Library of Australia
	Administration	National Library of Australia
	Revenue collection	National Library of Australia
5.6	Is there any ongoing consultation about thes Commonwealth government (DOFA etc) Other governments (state, territory, local) Industry Consumers Other	Kinetica User Groups Kinetica User Groups and also the Kinetica Advisory Committee (KAC) [KAC is a committee made up of elected & appointed industry representatives]
5.7	Please describe these consultation arrangements.	Regular meetings and communications through e-mail. KAC meets 3 times a year (face to face).
5.8	Have the cost recovery arrangements been formally reviewed? What was the outcome? (Please attach copy of review)	Not externally - Kinetica was commenced in March 1999.

PART II(d)

Name of sub-unit, agency, program or activity, output or outcome

Kinetica Service - A service providing automated cataloguing and interlending support to Australian libraries and a small number of libraries in the South Pacific and New Zealand.

Section 6: Price setting arrangements

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3.1	How are these cost recovery charges determ	ined? (Please attach any relevant documents)
(i)	How are charges set? (eg. by formula in	Assessing both direct and indirect costs and projected transactional volumes
	legislation or based on 'market prices')	with the objective of recovering costs.
(ii)	Are charges directly related to the costs of	On consumption.
	particular activities, outcomes or outputs, o	
	charged on some other basis? (eg. levies	
	on users' turnover, profits or assets)	
5.2	If charges are directly related to the costs of	particular activities, outputs or outcomes:
(i)		100% of the costs to run the service (direct and indirect).
	(eg. only direct costs or indirect costs such	
	as overheads)	
(ii)	What proportion of these costs do charges	As described above the aim is to recover 100%.
	aim to recover? (%)	
(iii)	Does the charging regime require assets to	Assets are depreciated under AAS4 and are valued as prescribed by the
	be valued? (eg. to allow the calculation of	Requirements for the Preparation of Financial Statements of Commonwealth
	user cost of capital or return on assets)	Agencies and Authorities issued by DoFA.
(iv)	If 'YES' to (iii), on what basis are assets	Currently it is the deprival value.
	valued? (eg. historic, replacement, deprival	
	or replacement cost)	
(v)	Do charges include a user cost of capital?	Currently the charges do not include a cost of capital.
(vi)	If 'YES' to (iv), how is it calculated?	n/a
(vii)	Do charges include return on assets? (eg.	n/a
	profit)	
(viii)	If 'YES' to (vii), on what basis?	n/a
(ix)	Do charges discriminate between types of	Yes, based on data contribution. Users who enter their cateloguing data into
	users?	the National Bibliographic Database receive discounts
(x)	If 'YES' to (ix), on what basis?	As above.

(x	 Do charges allow for access and equity considerations (eg. waivers, discounts)? 	No.
(xi		n/a Refer to the charging schedule. Available at www.nla.gov.au/kinetica
6.3	How are indirect costs allocated for cost recovery arrangements? (eg. activity based costing, according to share of direct costs or other rule.)	A combination of methods based on a number of cost drivers - number of staff, floorspace, number of transactions. The methodology is currently under independent review.
6.4	Are there any price controls on these charges?	No, apart from the consumers ability to pay.
6.5	How often is the level of charges changed?	Rates are reviewed annually, but overheads are based on a formula that allocates the actual costs not the budgeted costs.
6.6	What happens if revenue recovered is greater than costs incurred?	Options would be considered to reduce prices or increase the level of service. Surplus in one year could also compenstate for a loss in a previous year

the Commission (see front sheet for instructions)

PART II

If your portfolio operated any cost recovery arrangements in 1999-2000, please complete this part. Please fill out a separate form for each sub-unit, cost recovery program or activity, or output or outcome for which you are reporting. Similar cost recovery arrangements may be reported in groups.

PART II(a)

activity, output or outcome

Name of sub-unit, agency, program or All other services other than Kinetica, which have an element of cost recovery. These include sale of a wide range of goods and services.

Sect	ion 4: Cost recovery arrangemer	nts in 1999-2000
	Descriptive material	
4.1	Nature of cost recovery arrangement (eg. licence fee, service charge, hypothecated excise tax or levy etc)	The nature of the cost recovery is a service charge or a cost for a product (eg National Library publication. NOTE THAT FOR THE FINANCIAL DATA GOV'T APPROPRIATIONS INCLUDES FUNDING FOR THE CAPITAL USE CHARGE (CUC). THE CUC IS NOT TREATED AS AN EXPENSE.
4.2	Basic description of arrangements: (Please attach any relevant documents.)	The Library provides a range of core services which are free. Some more advanced services require the users to contribute towards the cost. Various levels of cost recovery are employed.
4.3	Who pays the cost recovery charges?	Library clients, including individuals and organisations.
4.4	Who benefits from the program or activity, output or outcome?	The consumer has sought to use the service so is assumed to have benefited from it.
4.5	Do you attempt to measure these benefits? If YES, how?	Through customer surveys and other feedback methods.
4.6	Are there alternate providers or substitutes for this program or activity, output or outcome? (Please describe)	The more tradional library services are provided by a range of alternative organisations from university, state, and local libraries. In addition information is available through the Internet. It should be noted that the NLA holds a substantial library collection and parts of this collection would not be held by other libraries.
4.7	When was this cost recovery arrangement introduced?	Cost recovery recovery arrangements have been in place since the passing of the National Library Act in 1960.

PART II(b)

Name of sub-unit, agency, program or activity, output or outcome

All other services other than Kinetica, which have an element of cost recovery. These include sale of a wide range of goods and services.

Program or activity, output or outcome cost recovery arrangements in 1999-2000 (continued) (Please use \$'000)

Pro	gram or activity, output or outcome revenues	
4.8	Cost recovery revenue paid to CRF earmarked for appropriation to same portfolio	\$ 0
4.9	Cost recovery revenue paid to CRF earmarked for appropriation to a third party	\$ 0
4.10	Cost recovery revenue paid to CRF and not earmarked for particular appropriation	\$ 0
4.11	Cost recovery revenue paid to CRF (subtotal)	\$ 0
4.12	Cost recovery not paid into CRF	\$ 2553
4.13	Total cost recovery revenue	\$ 2553
4.14	Appropriations not related to cost recovery	\$ 212260
4.15	Other sources (please specify)	\$ 8080
4.16	Total program or activity, output or outcome revenues	\$ 222893
Pro	gram or activity, output or outcome expenses	
4.17	Direct expenses	\$ 33297
4.18	Indirect expenses (including corporate overheads)	\$ 9798
4.19	Third party expenses (a)	\$
4.20	Total program or activity, output or outcome expenses	\$ 43095
Adn	ninistration costs	
4.21	What costs are associated with administering the cost recovery arrangements?	\$ in above
CDI	Consolidated Povenue Fund. Direct costs are those directly related to a particular pr	rogram Indirect costs include indirect

CRF Consolidated Revenue Fund. Direct costs are those directly related to a particular program. Indirect costs include indirect agency overheads and general running costs. (a) Include third party costs where third parties are involved in a program or activity and their costs are being recovered as part of the cost recovery arrangements.

PART II(c)

Name of sub-unit, agency, program or activity, output or outcome

All other services other than Kinetica, which have an element of cost recovery. These include sale of a wide range of goods and services.

Section 5: Institutional ar	rangements
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.1	What was the rationale for introducing these	The services charged are are all considered value-added services, that are
	cost recovery arrangements? (Please attach	typically charged for by libraries. The charges also act as a mechanism to
	sources, eg. legislative objects clauses,	control demand.
	press releases, second reading speeches.)	

5.2 What was the legal basis for establishing these cost recovery arrangements: (Please name and attach relevant documents.)

Legislation (eg. s.31 of the Financial
Management and Accountability Act, tax or levy acts)
Subordinate legislation (eg. regulations, standards)
Co-regulation or quasi-regulation
Commonwealth/State/Territory agreement Voluntary arrangements (eg. codes of practice)
Other

5.3 Who was consulted about introducing these cost recovery arrangements? (Please name relevant bodies and describe the consultation arrangements.)

Commonwealth government (DOFA etc)
Other governments (state, territory, local)
Industry
Consumers

Other

The National Library Council and consumers

5.4 What guidelines were consulted when establishing these cost recovery arrangements? (Please attach source of information, guidelines etc.)

Generally reference has been made to the DoFA publication "Guidelines for Costing Government Activities" published in July 1991.

5.5 Which agency is responsible for the following activities? (Please name relevant agency)

Policy setting
Price setting
Administration
Revenue collection

National Library of Australia
National Library of Australia
National Library of Australia
National Library of Australia

5.6 Is there any ongoing consultation about these cost recovery arrangements? With whom? (Please name relevant bodies.)

Commonwealth government (DOFA etc)
Other governments (state, territory, local)
Industry
Consumers
Other

Yes. Certain industry wide charges (eg Document Delivery).

Note pricing is compared with those of other similar institutions.

5.7 Please describe these consultation arrangements.

Industry wide charges are negotiated by Australian Library and Information Association with the Library industry.

5.8 Have the cost recovery arrangements been formally reviewed? What was the outcome? (Please attach copy of review)

These arrangements are currently being reviewed. As part of this the Library has engaged an external accounting firm to assess the underlying costs of these services and to identify those elements that should be charged for.

PART II(d)

Name of sub-unit, agency, program or activity, output or outcome

All other services other than Kinetica, which have an element of cost recovery. These include sale of a wide range of goods and services.

Section 6: Price setting arrangements 6.1 How are these cost recovery charges determined? (Please attach any relevant documents)

(i)		Typically close reference is made to the direct costs, however there are a
	legislation or based on 'market prices')	range of treatments for the indirect costs when prices are set. Some
		services/products recover 100% of full cost and others less than the full cost.
(ii)	Are charges directly related to the costs of	On consumption.
	particular activities, outcomes or outputs,	
	or charged on some other basis? (eg.	
	levies on users' turnover, profits or assets)	
3.2	If charges are directly related to the costs of p	
(i)		Refer to 6.1 (I).
	(eg. only direct costs or indirect costs such	
	as overheads)	
(ii)	What proportion of these costs do charges	Refer to 6.1 (1).
	aim to recover? (%)	
(iii)	Does the charging regime require assets	Assets are depreciated under AAS4 and are valued as prescribed by the
	to be valued? (eg. to allow the calculation	Requirements for the Preparation of Financial Statements of Commonwealth
	of user cost of capital or return on assets)	Agencies and Authorities issued by DoFA.
(iv)	If 'YES' to (iii), on what basis are assets	Currently it is the deprival value.
	valued? (eg. historic, replacement,	
	deprival or replacement cost)	
(v)	Do charges include a user cost of capital?	Currently the charges do not include a cost of capital.
(vi)	If 'YES' to (iv), how is it calculated?	n/a
(vii)	Do charges include return on assets? (eg.	n/a
	profit)	
(viii)	If 'YFS' to (vii) on what basis?	n/a

Do charges discriminate between types of users?

Generally no. Some products have been sold to the schools sector at a discount.

(x)	If 'YES' to (ix), on what basis?	As above.
(xi)	Do charges allow for access and equity considerations (eg. waivers, discounts)?	Generally no.
(xii)	If 'YES' to (xi), on what basis?	n/a
(xiii)	Other (Please describe other significant features)	-
6.3	How are indirect costs allocated for cost recovery arrangements? (eg. activity based costing, according to share of direct costs or other rule.)	A combination of methods based on a number of cost drivers - number of staff, floorspace, number of transactions. The methodology is currently under independent review.
6.4	Are there any price controls on these charges?	No.
6.5	How often is the level of charges changed?	Rates are reviewed annually, but overheads are based on a formula that allocates the actual costs not the budgeted costs.
6.6	What happens if revenue recovered is greater than costs incurred?	Revenue does not exceed full costs.

End of Part II. Thank you for your cooperation. Please return the questionnaire and attachments to the Commission (see front sheet for instructions)