<u>PART I</u>

ALL PORTFOLIOS ARE REQUESTED TO COMPLETE PART I.

If you cannot answer a question, please indicate whether the question is NOT APPLICABLE or if INFORMATION IS NOT AVAILABLE.

Section 1: Contact details

Sec	tion 1: Contact details			
1.1	Portfolio	Department of Foreign Affairs & Trade - Market Development Division		
1.2		I arrangements are governed by: 'X' whether one or more of the following Acts apply)		
			YES	NO
	Financial N	Management and Accountability Act 1997	YES	
		-	YES	NO
	Commonw	ealth Authorities and Companies Act 1997		NO
	Other	N/A		
1.3	Contact Officer	Randolph Lovery/Jacqueline Holmes		
	Position	Budget Co-ordinator		
	Phone	02 62612409/ 02 62612839		
	Fax	02 62611385		
	Email	randolph.lovery@dfat.gov.au - jacqueline.holmes@dfat.gov.au		
	Address	R.G. Casey Building, John McEwen Crescent, Barton ACT 0221		

This section asks about your portfolio's total revenues, charges and expenses (but not including the revenues, charges and expenses of agencies that will be completing separate responses to this questionnaire - see Attachment A). All portfolios should complete this section, whether or not you consider you undertake cost recovery.

Section 2: Portfolio revenues, charges and expenses

(Please indicate with a 'X' which response applies)

2.1 Has your portfolio charged any cost recovery fees, levies or other charges in the last five financial years?

YES NO

Relevant charges include any fees, levies, taxes (including some customs and excise duties earmarked for specific purposes) or other charges which arise from the services, programs or business activities of your portfolio, and which are collected by your portfolio, or by another agency on your behalf. For example, application fees, processing charges, consultancy fees, publication sales, special industry duties, excises or levies other than general taxation.

2.2 Were any of the appropriations allocated to your portfolio in the last five financial years linked (hypothecated) to revenue collected from fees, levies or charges (for example, levies paid to the Consolidated Revenue Fund but earmarked for allocation to your portfolio)? (Whether the revenue was collected by your portfolio or by another agency on your behalf).

YES NO

2.3 Has your portfolio considered introducing any cost recovery arrangements in the past that were not implemented? (Please attach any relevant reviews, analysis or other information.)

YES NO NO

2.4 Is your portfolio considering introducing any cost recovery arrangements in the future? (Please attach any relevant reviews, analysis or other information.)

YES NO

If you answered NO to questions 2.1 and 2.2, you need not answer any further questions. Thank you for your cooperation. Please return the questionnaire to the Commission (see front sheet for instructions).

If you answered YES to EITHER question 2.1 OR question 2.2 OR both, please complete section 3 below, and Part II on the following worksheet.

Section 3: Portfolio revenues and expenses

Please do not include the revenues and expenses in this section of agencies that will be completing separate responses to this questionnaire (see Attachment A).

3.1 Does your portfolio classify revenues and expenses as agency and administered?

Agency revenues and expenses are those controlled by the department/agency (for example, employee and administrative expenses). Administered revenues and expenses are those which are controlled by Government and managed or oversighted by the department/agency on behalf of the Government (for example, social security payments).

YES NO

If your portfolio classifies revenues and expenses as 'agency' and 'administered' then please fill in both tables below. If your portfolio does not classify revenues and expenses as 'agency' and 'administered' then please put all revenues and expenses in the 'agency' table below.

	,	1995-96	1996-97	1997-98	1998-99	1999-2000
	Agency revenue from cost recovery (a)					
3.2	Cost recovery revenue retained by your portfolio				68	32
3.3	Cost recovery revenue paid to CRF and appropriated to your portfolio					
	(or another agency for a specific purpose (ie. annotated,					
	hypothecated or earmarked revenues)					
3.4	Cost recovery revenue paid to CRF and not specifically appropriated					
	to your portfolio (or another agency)					
3.5	Total agency revenue from cost recovery	0	0	0	68	32
	Agency revenue from other sources					
3.6	Other appropriations					
3.7	Other sources (eg. asset sales, dividends, interest, funding from other government agencies)					
3.8	Total agency revenue from other sources	0	0	0	0	0
3.9	Total portfolio agency revenue	0	0	0	68	32
3.10	Total agency expenses					47

CRF Consolidated Revenue Fund

⁽a) Include all revenue from fees, levies, excises and other charges which arise from the services or activities of your portfolio, and which is paid to your portfolio, to another agency or to the Consolidated Revenue Fund.

ADMINISTERED portfolio revenues and expenses (Please use \$'000)	1005.00	4000.07	1007.00	4000.00	1000 0000
	1995-96	1996-97	1997-98	1998-99	1999-2000
Administered revenue from cost recovery (a)					
3.11 Cost recovery revenue retained by your portfolio					
3.12 Cost recovery revenue paid to CRF and appropriated to your portfolio (or another agency for a specific purpose (ie. annotated,					
3.13 Cost recovery revenue paid to CRF and not specifically appropriated to your portfolio (or another agency)					
3.14 Total administered revenue from cost recovery	0	0	0	0	0
Administered revenue from other sources		•			
3.15 Other appropriations					
3.16 Other sources (eg. asset sales, dividends, interest, funding from other government agencies)					
3.17 Total administered revenue from other sources	0	0	0	0	0
3.18 Total portfolio administered revenue	0	0	0	0	0
3.19 Total administered expenses					

CRF Consolidated Revenue Fund

(a) Include all revenue from fees, levies, excises and other charges which arise from the services or activities of your portfolio, and which is paid to your portfolio, to another agency or to the Consolidated Revenue Fund.

End of Part I. Please complete Part II, which is on a separate worksheet.

PART II

If your portfolio operated any cost recovery arrangements in 1999-2000, please complete this par Please fill out a separate form for each sub-unit, cost recovery program or activity, or output or outcome for which you ar reporting. Similar cost recovery arrangements may be reported in groups.

PART II(a)

	PARTII(a)
Name of sub-unit, agency, program or activity, output or outcome	Market Development Division
Section 4: Cost recovery arrangement	ents in 1999-2000
Descriptive material	
4.1 Nature of cost recovery arrangement (eg. licence fee, service charge, hypothecated excise tax or levy etc)	Impose a cost for the book and/or services.
4.2 Basic description of arrangements: (Please attach a relevant documents.)	Client invoiced for books and/or service.
4.3 Who pays the cost recovery charges?	Market Development Division
4.4 Who benefits from the program or activity, output or outcome?	DFAT and Clients.
4.5 Do you attempt to measure the benefits? If YES, how?	se NO
4.6 Are there alternate providers or substitutes for this program or activity, output or outcome? (Please describe)	NO
4.7 When was this cost recovery arrangement introduced?	1992

PART II(b) Name of sub-unit, agency, program or Market Development Division activity, output or outcome Program or activity, output or outcome cost recovery arrangements in 1999-2000 (continued (Please use \$'000) Program or activity, output or outcome revenues 4.8 Cost recovery revenue paid to CRF earmarked for appropriation to same portfolio 4.9 Cost recovery revenue paid to CRF earmarked for appropriation to a third party 4.10 Cost recovery revenue paid to CRF and not earmarked for particular appropriation 4.11 Cost recovery revenue paid to CRF (subtotal) 4.12 Cost recovery not paid into CRF 32 4.13 Total cost recovery revenue 4.14 Appropriations not related to cost recovery 4.15 Other sources (please specify) 4.16 Total program or activity, output or outcome revenues Program or activity, output or outcome expenses 4.17 Direct expenses 46 4.18 Indirect expenses (including corporate overheads) 4.19 Third party expenses (a) 4.20 Total program or activity, output or outcome expenses Administration costs 4.21 What costs are associated with administering the cost recovery arrangements? CRF Consolidated Revenue Fund. Direct costs are those directly related to a particular program. Indirect costs include indirect agency overheads and general running costs. (a) Include third party costs where third parties are involved in a program or activity a their costs are being recovered as part of the cost recovery arrangements.

	PART II(c)
	of sub-unit, agency, program or outcome Market Development Division
Sect	n 5: Institutional arrangements
5.1	What was the rationale for introducing these cost recovery arrangements? (Please attach sources, eg. legislative objects clauses, prespreteases, second reading speeches.)
5.2	What was the legal basis for establishing these cost recovery arrangements: (Please name and attach relevant documents.)
	Legislation (eg. s.31 of the Financial Management and Accountability Act, tax or levy acts) Subordinate legislation (eg. regulations, standards) Audit ACT and FMA guidelines.
	Co-regulation or quasi-regulation
	Commonwealth/State/Territory agreement Voluntary arrangements (eg. codes of practice) Other
5.3	Who was consulted about introducing these cost recovery arrangements? (Please name relevant bodies and describe the consultation arrangements.)
	Commonwealth government (DOFA etc) Other governments (state, territory, local) Industry Consumers Other

5.4	What guidelines were consulted when establishing these cost recovery arrangements? (Please attach source of information, guidelines etc.)	FMA guidelines.
5.5	Which agency is responsible for the following Policy setting Price setting Administration Revenue collection	g activities? (Please name relevant agency) MIA/DFAT MIA/DFAT MIA/DFAT
5.6	Is there any ongoing consultation about thes Commonwealth government (DOFA etc) Other governments (state, territory, local) Industry Consumers Other	se cost recovery arrangements? With whom? (Please name relevant bodies.) NO
5.7	Please describe these consultation arrangements.	N/A
5.8	Have the cost recovery arrangements been formally reviewed? What was the outcome? (Please attach copy of review)	Planning review of pricing.

PART II(d)					
	of sub-unit, agency, program or , output or outcome	Market Development Division			
Sectio	n 6: Price setting arrangements	s			
		rges determined? (Please attach any relevant documents)			
(i)	How are charges set? (eg. by following legislation or based on 'market p	ormula in We charge what is reasonable compared to other similar products.			
(ii)	Are charges directly related to the particular activities, outcomes of charged on some other basis? (on users' turnover, profits or assertions)	or outputs, or (eg. levies			
6.2 I	f charges are directly related to the What costs do charges aim to re (eg. only direct costs or indirect as overheads)				
(ii)	What proportion of these costs of aim to recover? (%)	do charges	100%		
(iii)	Does the charging regime required be valued? (eg. to allow the calcuser cost of capital or return on	culation of			
(iv)	If 'YES' to (iii), on what basis are valued? (eg. historic, replaceme or replacement cost)				
(v)	Do charges include a user cost	of capital?			
(vi)	If 'YES' to (iv), how is it calculate	ed?			
(vii)	Do charges include return on as profit)	ssets? (eg.			
(viii)	If 'YES' to (vii), on what basis?				
(ix)	Do charges discriminate between users?	en types of			
(x)	If 'YES' to (ix), on what basis?				

(xi (xii (xii	considerations (eg. waivers, discounts)? If 'YES' to (xi), on what basis?	
6.3	How are indirect costs allocated for cost recovery arrangements? (eg. activity based costing, according to share of direct costs or other rule.)	N/A
6.4	Are there any price controls on these charges?	N/A
6.5	How often is the level of charges changed?	Reviewed every year. Some charges changed.
6.6	What happens if revenue recovered is greater than costs incurred?	Section 31 receipts.

the Commission (see front sheet for instructions)