

Public Infrastructure Inquiry:

My name – joined the Bank of New South Wales in 1963 – progressed to management – resigned as the level of a Branch Manager. Maintained financial interest up to-date.

Concept was taken from the introduction of an old taxation ruling IT2495 brought to my notice by the Australian Taxation Department in 1990 when interest rates were rising to a peak here in Australia. Can elaborate on how this came about in need.

History of how this taxation ruling had an effect on the financial market was followed to a point of my writing a thesis which was officially signed in 1997 by ASIC.

Met with a financial Trading Platform in that earlier who was involved in the concept of trading of discounted paper in Europe however the level of trading had a minimum entry of **Usd\$500million** in mid to late 1900's. Far too large for the Australian market.

Kept in touch with the group who only last year have given the authority to reduce the level of a minimum trade to a negotiated level of not less than Usd\$150million but preferred to a minimum level of Usd\$200million.

Unable to assist Government of the day due to the fact of their association with the World Bank, IMF and Federal Reserve because of the fact Governments of the world are supported by these authorities and a conflict of interest may come to surpass.

Therefore the Trading Platform were only interested in private enterprise to be joined in any financial opportunity.

I negotiated with the Trading Platform the fact that our Governments within Australia; be they Federal or State, were in desperate financial need to keep up with the support need for financing of infrastructure etc however they were quite admit that no financial gain could be considered for any level of military activity, as it may be seen as supporting the financing of 'arms'.

Therefore a further concept was placed before the Trading Platform as Governments of the day, do not, in most cases, BUILD the infrastructure hence the concept as it is placed before you is based on the introduction of Major Infrastructure Contractors to participate in a trade for the benefit of assisting with the development of a country – not only here in Australia but where the Trading Platform considered worthy of assistance and were in a position to follow the rules of a trade benefit.

A trade benefit is a contract between two parties – the Trading Platform who has to trade on a cash basis and can only enter a legal trade for the benefit of growth and employment – the Trading Platform is not a developer of a project hence the offering of a joint venture arrangement between a worthy party who has the backing of substantial asset in their own right.

A joint venture arrangement brought together for the benefit of creating a profit from the trading of financial commodities within the financial system – a practice that is many years old within the financial system – our Trading Platform have been involved for more than 30 years.

The system is secure and strictly audited by the World Finance Compliance Authorities at all times within the contract period.

Refer to part of letter of **28 March to the Inquiry.**

Refer to item 12 within the submission. (To – The innovative Principals of Non-Private and Private Developers of Major Projects)

Refer to item 5 within the submission. (Secure Financial Opportunity for funding of Government Projects)

Refer to item 2 within the submission. (What can Infrastructure Financial Opportunity implement to help our economy?)

Refer to item 9 within the submission. (A trade is reliant on the profits generated from discounted bank paper)

Refer to item 8 within the submission. (Benefits for Federal, State and Local Governments)

Refer to item 11 within the submission. (Advantages to a Bank Supporting a Trade)

Refer to item 6 within the submission. (Advantages for an Approved Contractor Supporting a Government Project by way of the financial opportunity)

Refer to item 7 within the submission. (Independent Contractors appointed to Government Infrastructure Projects – 'Value Add')

Projects – Refer to item 10 within the submission. (Eastern Seaboard Multi Road and Rail Infrastructure)

This opportunity is something removed from the normal financing of a project.

It is not **loan funds** that we are generating – no financial commitment to borrowing.

Profits gained may be taxable.

It is dependent on private enterprise supporting the concept – **not for charity** but for a financial gain and major benefits within their own structure.

The Government is a big winner.

Even the Banks will stand to gain a profit for supporting the concept.

– a secure *financial opportunity* for the benefit of all involved.

Thank you for your attention.

12 month contract - *CAN BE SUBJECT FOR OVER OF FACILITY TO ENHANCE END VALUE.*

Mim transaction of USD\$150million = \$712.5million less 20% therefore mim project value would have to be approximately USD\$570million in value.

USD\$200million = mim project value of \$USD760million.

USD\$500million = mim project value of \$USD1.9 billion.

No cost to enter the program. No cost to terminate the program.

Guarantee in Owners Name – not transferrable in value. No security in support of the trade.

Guarantee may be subject to cost by the Owners Bank.

Guarantee released at end of term at no cost.

Guarantee a contingent liability to the Project Developer (Supporter) therefore not interfering with daily cash flow.

Guarantee a contingent liability to the Project Developers Bank therefore not interfering with any lending liquid cash budget.

Transaction transparency Principal to Principal at all times.

'a debt free opportunity'

Telephone: (617) 3353 9284
Facsimile: (617) 3353 9302
Mobile: 0418 787 429
O/S Mobile: 61 418 787 429
Email: david@infrastructurefinancialopportunity.com

28th March, 2014.

Mr Greg Murtough,
Public Infrastructure Inquiry,
Productivity Commission,
Locked Bag 2, Collins Street East,
MELBOURNE VIC 8003

Dear Mr Murtough,

RE: SECURE FINANCIAL OPPORTUNITY TO ASSIST THE GOVERNMENT; INCORPORATING A FINANCIAL REWARD FOR PARTICIPANTS OF THE PRIVATE SECTOR OF THE AUSTRALIAN PEOPLE WHO WISH TO SUPPORT PROSPERITY AND REDUCE THE COUNTRIES DEBT.

'a debt free opportunity' FOR THE GOVERNMENT.

A SECURE FINANCIAL OPPORTUNITY TO BE CONSIDERED FOCUSING ON GROWTH AND EMPLOYMENT and ENSURING PARTICIPATING PARTIES WITHIN ARE FINANCIALLY REWARDED.

AWARDEES:

THE MAJOR INFRASTRUCTURE CONTRACTOR;

THE MAJOR INFRASTRUCTURE CONTRACTORS BANK;

THE GOVERNMENT AT FEDERAL, STATE AND MUNICIPAL LEVELS:-

(BY WAY OF A NUMBER OF ISSUES; FOR EXAMPLE - REPAIR AND UPGRADE OF CURRENT INFRASTRUCTURE – INTRODUCTION OF NEW INFRASTRUCTURE – PROJECTS BEING COMPLETED WITH NO DEBT TO THE GOVERNMENT IF ORIGINALLY NEGOTIATED CORRECTLY - MAINTAINING AND INCREASING EMPLOYMENT – THE GOVERNMENT BEING RELIEVED OF MAJOR DEVELOPMENT COSTS OF INFRASTRUCTURE; THEREFORE FREEING UP GOVERNMENT FUNDS TO COVER ITEMS NOT ACCEPTABLE OR ALLOWABLE WITHIN THE PARAMETERS OF THIS TYPE OF FINANCIAL OPPORTUNITY – FOR EXAMPLE: Defence Forces [Air, Army or Navy]; Promotions [e.g. Cash payments to industry support]).

I refer to correspondence received from Mr Paul Horrocks, Principal Adviser, Infrastructure, Industry, Environment and Defence Division, who has responded to my correspondence of the 12th February, 2014 addressed to the Honourable Joe Hockey MP Treasurer; encouraging my Company to share my proposal with the Productivity Commission.



'a debt free opportunity'

28th March, 2014.

TO - THE INNOVATIVE PRINCIPALS OF NON-PRIVATE AND PRIVATE DEVELOPERS OF MAJOR PROJECTS.

The principal endeavour of this *financial opportunity* is to support an Asset Owner who may be 'asset rich' but temporarily suffering from a 'lean cash flow'.

A requirement of entry and to engage in the *financial opportunity* of trade, is that the generated funds be applied to a project for the benefit of society; such as development of an asset to create infrastructure, employment, housing, education, agriculture, exploration, scientific research, mining or the like.

The *financial opportunity* is **NOT A LOAN**. It is an opportunity to participate in a secure transparent joint venture financial trade opportunity to generate funds to fully finance the Asset Owner's project, debt free (subject to conditions), by the end of the joint venture contracted term.

The minimum dollar value of entry to the *financial opportunity* is USD\$150,000,000-00. There is no maximum dollar value; however, the dollar value is limited by the Asset Owner's ability to provide a #Bank Guarantee; *in the Asset Owner's own name and/or company name with the value of the Guarantee not transferrable to a third party*. Further consideration has to be given to the Asset Owner's Bank having the ability to issue such Bank Guarantee as Banks do have a limitation on what commitment, by way of a Guarantee, the Asset Owner's Bank is willing to support.

#(A Bank Guarantee is a contingent liability within the financial records of both the Asset Owner and the Asset Owner's Bank).

Jointly, we endeavour to establish the requirement of the capital cost and any related costs of the project to be funded by the *financial opportunity*, then jointly; within the best endeavours by all participants; taking into consideration the amount of the Guarantee; calculate the investment time period to ensure the project is debt free at the end of the period originally set down to complete the project prior to the 'start up' date.

A *financial opportunity* International Contract will be for a 12 month period. The International Contract may be negotiated for 'rollovers and extensions' for **2 years, 3 years or 5 years**.

The *financial opportunity* is subject to the audit of World Finance Compliance Authorities to include the World Bank, the International Monetary Fund and the Federal Reserve.

The *financial opportunity* is not subject to any **currency fluctuating risk; any fluctuating interest rate or risk of any world stock exchange**.

The financial opportunity is considered to be an opportunity above general banking activities.

Profit generated by entering a *financial opportunity*, may be the subject of payment of taxation, in accordance with the Asset Owner's financial taxation structure.