

## ATTACHMENT A - FACILITATION BY INVESTMENT STAGE

STAGE	GOOD PRACTICE	DISCUSSED IN SECTION	PRIME RESPONSIBILITY	SUPPORTING ROLE
PRE-INVESTMENT	✍ Provide high level priority and government commitment to tourism investment	2.1	C, S	L
	✍ Adopt a whole-of-government approach to managing tourism projects	2.2	C, S	L
	✍ Ensure that tourism investment facilitation is in accordance with public interest principles	2.3	C, S, L	
	✍ Embed tourism expertise within state/territory and local government	3.1	C, S, L	
	✍ Build a wide understanding of the benefits of tourism investment	3.2	C, S, L	
	✍ Assist industry to understand government	3.4	C, S	L
	✍ Package tourism investment information for foreign investors	4.5	C	S
CONCEPT DEVELOPMENT	✍ Publish information about forms of investment facilitation available	4.1	C, S, L	
	✍ Provide information about approval processes	4.2	C, S, L	
	✍ Appoint facilitation specialist <i>(if appropriate)</i>	6.5	C, S	L
MARKET ASSESSMENT	✍ Provide information about investment opportunities	4.3	S	C, L
	✍ Provide market research information	4.4	C	S
	✍ Identify international investors and work with Austrade, Tourism Australia and economic development departments to develop investment markets <i>(if appropriate)</i>	5.5	S, L	C
SITE SELECTION	✍ Zone sites for tourism and streamline approvals	6.1	C, S	L
	✍ Make tourism infrastructure a condition of major developments	7.1	S	
	✍ Identify and make land and buildings available	7.2	C, S	C
	✍ Facilitate through established consultative mechanisms	5.1	S	
	✍ Ensure timely decision making	6.4	C, S, L	
CONCEPT DESIGN	✍ Facilitate through liaison with local government	5.1	S	S
	✍ Work collaboratively with other levels of government and investors to shape proposals	6.2	S, L	C
CONSULTATION	✍ Assist through existing conversations with communities	5.3	S	L
	✍ Assist through partnerships with Indigenous communities <i>(if relevant)</i>	5.4	S	C, L
DEVELOPMENT APPLICATION	✍ Ensure that government agencies have capacity to assess tourism proposals	3.3	C, S	L
	✍ Liaise with local government and planning agencies	5.1	S	
	✍ Support tourism proposals at planning tribunals	6.2	S	
	✍ Use across-government committees where appropriate to expedite approvals	6.3	S, C	L
	✍ Refer proposals to State government for approval <i>(where appropriate)</i>	6.6	S	
	✍ Ensure timely decision making	6.4	C, S, L	
FINANCIAL FEASIBILITY & BUSINESS PLAN	✍ Assist through established networks of investors	5.2	S, C	
	✍ Ensure that leases of government land and buildings are long-term and at reasonable cost	7.3	S, C	
	✍ Provide financial assistance and/or incentives where necessary	7.4	S, C	
OBTAINING FUNDING	✍ Invest public funds where appropriate	7.5	S, C	
PROJECT CONSTRUCTION	✍ Assist with the provision of access and utilities	7.6	S, L	

C = COMMONWEALTH, S = STATE OR TERRITORY, L = LOCAL