

Newspaper articleFrom: Queensland Lease Consultants
[qldleasecons1@optusnet.com.au]
Sent: Monday, 13 August 2007 11:22 AM
To: MP - Fiona Simpson; PCA - Robert Walker; Deputy Premier Ms Bligh; The
Premier of QLD; Sunday Mail; Courier Mail
Cc: Tenancies, Retail
Subject: Fw: Newspaper article

Follow Up Flag: Follow up
Flag Status: Completed

Attachments: Deli closes down.jpg; Deli closes down.jpg

We never read about the truth about what is going on in Queensland Shopping
Centres.

The Queensland market is an uninformed market.

People are expected to make informed judgements with all their personal capital
using osmosis for the basis of these decisions.

Unlike WA, where their market has poorer legislation in place, and where their
valuers have fewer technical skills, we have some great advantages, but we seem
to thrive on keeping our market uninformed (like mushrooms, keep em in dark
places and feed em rubbish).

When are we going to start opening up, when are we going to stop being so
secretive, when is the press going to start reporting the truth in this state?
It is in the Public Interest.

I am prepared to be interviewed anytime about issues in Queensland Shopping
Centres, to make their operation open honest transparent.

Sincerely

Don E Gilbert
Retail Tenancy & Business Consultant
Specialist Retail Valuer & Arbitrator
#61 7 3342 1735 (F/P) 0409 634 223 (M)
qldleasecons1@optusnet.com.au
www.expertregister.com.au
www.leaseconsultant.com.au

Specialist Retail Valuers, Arbitrators & Business Valuers

- a.. Rent reviews
- b.. Rent comparables
- c.. Rent determinations
- a.. Outgoings analysis / benchmarking
- b.. Business analyses / benchmarking
- c.. Ratio & sensitivity analyses
- a.. Tenancy disputes
- b.. Lease negotiations
- c.. Compensation matters

The contents of this transmission are confidential to the addressee. If this has
been sent to you in error kindly destroy the contents of it and contact the
sender. We do not provide legal advice nor do we act as agents on a client's
behalf. All negotiations are subject to the client's full and final approval.

