

19 April 2000

AusIndustry
 Att.: DAVID MERRET
 Fax.: 6213 7801



**ACACIA
 MEDICAL
 EQUIPMENT**

212 Barney Street
 Armidale NSW 2350
 Tel: (02) 6771 4655

Re.:

Dear Mr Merret

Further to our discussion yesterday I submit the following overview as requested.

1. GENERAL

1.1 We propose importing a range of []

1.3 There are no manufacturers [] in Australia.

1.4 The finished product is being imported by several [] suppliers []

2. From the above it is clear that importers of the finished product have a 5% advantage over us, although our local conversion operation is supporting local economy. Thus the customs duty is discouraging our venture.

3. Tariff concessions:

3.1 We do not see applying for a normal TCO as resolving this matter - mainly because the duty would still be 3%.

2/...

REHABILITATION, HOSPITAL & AGED CARE SUPPLIERS

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3.2 Item 57 also presents us with a problem - there is no local manufacturer to do a comparison with.

3.3 Are there any other TC's available?

I appreciate your assistance in this matter. Please contact me should you require any further information.

Yours Sincerely

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Robert N Fowler



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