

10th February 2014

Mr Peter Harris
Chairman
Productivity Commission
Tasmanian Shipping and Freight Inquiry
GPO Box 1428
Canberra ACT 2601
Via email: tasmanian.shipping@pc.gov.au

Dear Mr Harris

We did not feel compelled to put in an earlier submission to the Productivity Commission's inquiry as we considered the critical nature of the TFES was as important to Crisp Bros. & Haywards as it was to the vast majority of Tasmanian Business shipping across Bass Strait. Many of whom submitted a paper. With the exception that our company manufactures and transports predominately oversize loads to Victoria. The shipping costs are considerably higher on a per square metre basis than the rate per square metre for standard size containers.

Crisp Bros. & Haywards manufacture all types of steel structures from our workshops based in Launceston, Wynyard and Hobart. We employ more than 250 skilled tradespeople.

Nearly 10,000 tonnes of steel (equal to approximately 660 semi-trailers) from steel mills at Port Kembla and Whyalla is shipped southbound into Tasmania together with an estimated 250 tonnes of consumables, fasteners, paint products and other associated materials and equipment for manufacturing.

In some instances we are required to ship steelwork to Melbourne for galvanising and then ship it back as we do not have the galvanising capacity in Tasmania.

As an example of some of the projects Crisp Bros. & Haywards have been involved in supplying and manufacturing steel, we have listed some of the higher profile projects:

- Steel bridge girders for the Monash Freeway Interchange on the Eastlink project
- Girders for the MCG Northern Stand Redevelopment
- Manufacture of the main spine trusses for Southern Cross Railway Station
- Manufacture of the outer rim of the Southern Star Observation Wheel at Docklands
- Manufacture of the roof steelwork for AAMI Stadium
- Manufacture of bridge girders for the M80 Freeway upgrade
- Manufacture of a woodchip ship loader for Geelong Ports
- Manufacture of bridge girders for the Westgate Freeway upgrade
- Manufacture of rail bridge for the Footscray to Deer Park section of the Regional Rail Link project

In most cases the workshop capacity and skills for these projects were not available in Victoria.

The TFES is critical; not only in its existence, but also that it takes into account oversize loads. We believe that we are now already disadvantaged with current shipping rates compared to the shipping prices and rates for more standard freight. Further, the southbound shipping component of our raw material supply results in increase cost to us due to our location, as compared to our mainland competitors. Therefore, the continuation of the southbound TFES remains just as critical.

PO Box 47, Kings Meadows TAS 7249
CRISP BROS. & HAYWARDS PTY LTD

160 Hobart Road
Kings Meadows TAS 7249
P: (+61) 3 6344 4144
F: (+61) 3 6343 1667
E: enquiries@crispbros.com.au
W: www.crispbros.com.au
ABN 88 009 483 694



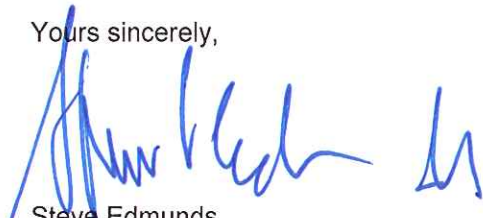
1 Boral Road
Western Junction TAS 7212
P: (+61) 3 6391 8508
F: (+61) 3 6391 8612
E: info@haywards-steel.com
W: www.haywards-steel.com
ABN 88 009 483 694

We may be one of a small group of companies that have this problem with regular shipping of oversize and non standard loads.

By applying the calculation used for container space, it would significantly increase our shipping costs. We also have the added cost of transporting and return shipping of specialised empty transport equipment at these higher rates.

We would appreciate the Productivity Commission giving attention and consideration to our issue of having premium costs for oversize shipping calculated within the TFES as the scheme does in its current form.

Yours sincerely,



Steve Edmunds
Managing Director

PO Box 47, Kings Meadows TAS 7249
CRISP BROS. & HAYWARDS PTY LTD

160 Hobart Road
Kings Meadows TAS 7249
P: (+61) 3 6344 4144
F: (+61) 3 6343 1667
E: enquiries@crispbros.com.au
W: www.crispbros.com.au
ABN 88 009 483 694



1 Boral Road
Western Junction TAS 7212
P: (+61) 3 6391 8508
F: (+61) 3 6391 8612
E: info@haywards-steel.com
W: www.haywards-steel.com
ABN 88 009 483 694