



4/9/2012

To whom it may concern;

Gouge Linen and Garment Services are a regional provider of laundry services to food processors and hospitals . We employ 130 staff at our Shepparton / Mooroopna plants. We provide laundry services to three SPCA sites.

SPCA are a key client of ours. 5 years ago SPCA were our second largest customer, however the reduction in volume of sales they have experienced has seen the account shrink in recent years to around 40% of its previous size.

We benefit from SPCA as a customer, but also they provide a critical mass of buying power for support services. Their presence in the region means that we have access to the same pool of skilled engineering and supply contractors that SPCA use.

Without a viable SPCA these contractors would not be based in the region. SPCA also give us enough volume to be able to compete on contracts for uniforms in Melbourne. Without their volume our buying power in some products is significantly diluted. This will have flow on effects for our competitiveness on other accounts.

Regards,

Rob Priestly
Director